



**Federal Legislative Representation and Consulting Services - EXC 20-095A  
(Ordinance S-47342)**

Request to authorize the City Manager, or his designee, to allow additional expenditures under Contract 153512 with HROD, Inc doing business as Murray, Montgomery & O'Donnell, for the purchase of federal representation and consulting services for the Phoenix Office of Government Relations (OGR). Further request authorization for the City Controller to disburse all funds related to this item. The additional expenditures will not exceed \$160,000.

**Summary**

This consultant will assist OGR and other City departments with identifying grant opportunities and to successfully pursue funding that supports City services. The consultant will represent the City face-to-face with elected officials and agencies that make decisions about federal funding that directly affects crucial City programs and services in areas including, but not limited to, water and environment, community development, transportation and public safety. Identifying grant funding is particularly important when faced with unforeseen emergency situations, such as COVID-19, which impacts the City's effort to maintain continuity of services for City residents and businesses. Funds were initially approved for the first year of the contract and this request will authorize expenditures for the remaining optional extension period allowed under the agreement.

**Contract Term**

The contract term is April 15, 2020 through April 14, 2023.

**Financial Impact**

Upon approval of \$160,000 in additional funds, the revised aggregate value of the contract will not exceed \$240,000. Funds are available in the Office of Government Relations' budget.

**Concurrence/Previous Council Action**

This contract was originally approved by City Council on April 15, 2020.

**Responsible Department**

This item is submitted by City Manager Ed Zuercher, the Office of Government Relations and the Finance Department.